

Carlton Fields' Dan Weede Authors Hotel Business Article on Hotel Franchise and Management Agreements

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Carlton Fields hospitality attorney Dan Weede authored a *Hotel Business* article titled, "Hotel Franchise and Management Agreements: What Should an Owner Focus On?" about important issues in franchise and management agreements that hotel owners can try to negotiate. Weede shares several terms that owners should discuss during the agreement process, such as key money, areas of protection, brand preapproval of the guarantor, damages, operating standard, employment matters, and much more. [Read the article.](#)

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