

# Carlton Fields Named Among Best Law Firms for Cost Control

May 16, 2024

*TAMPA, FL* – Carlton Fields has been named as one of the best law firms for cost control, according to a new report from BTI Consulting Group. Clients identified the following factors that lead to success in cost management:

- Very early assessments
- Budgets offered at matter inception
- Full team introductions at matter start
- Getting feedback on the budget on both dollars and timing
- Advising clients of budget changes in near real time
- Relationship partners have full authority to commit the firm to rates and fees
- Explaining any unusual invoices to clients before sending
- Obtaining meaningful post-matter feedback

Signaling a shift from traditional cost control measures, 87% of corporate counsel report that trust in outside counsel's approach and communication equals the best cost control. The report identifies the firms that clients trust to do excellent work for the right value, earning the coveted trust for cost control.

