

# Brad S. Markoff

SHAREHOLDER

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## Overview

Brad Markoff focuses his practice on capital markets and complex financing transactions. He represents private and public companies, partnerships, and funds in a variety of U.S.-based domestic and Asian-based cross-border capital markets transactions, including capital raising in private offerings and IPOs, secondary offerings of debt and equity, mergers and acquisitions and roll-up transactions, and real estate portfolio acquisitions and dispositions.

Brad is well known for his experience in complex financing transactions, including cross-border transactions, mergers and acquisitions, and strategic investments in a wide variety of industries such as real estate, hospitality, financial services, technology, and entertainment and media. His clients include national governments and governmental agencies, public and private real estate companies, real estate investment trusts (REITs), investment and commercial banks, and private equity funds.

Through his involvement with the National Association of Real Estate Investment Trusts (NAREIT) and the Asia Pacific Real Estate Association (APREA), Brad works with various governments around the globe to develop innovative financing structures and legislative initiatives, such as China's asset-backed securitization law, the Philippines' REIT framework, and NAREIT's response to the corporate financial reporting and accounting requirements of the Sarbanes-Oxley Act.

Brad is a frequent author and speaker on topics related to cross-border finance, REITs, innovative financing structures, and mergers and acquisitions, having spoken at numerous conferences and university programs around the world, including teaching classes at Harvard and Tsinghua and speaking at conferences in the United States, Asia, and Europe.

# Areas of Focus

## Practices

- Business Transactions
- Investment Funds
- Cannabis Law
- Banking, Commercial, and Consumer Finance
- Real Estate
- Mergers and Acquisitions
- Media, Entertainment, Music & Sports
- Development
- Esports and Electronic Gaming

## Industries

- Banking, Commercial, and Consumer Finance
- Real Estate

# News

06.01.2022

Carlton Fields Represents Arc Capital Partners in Multimillion-Dollar Commercial Real Estate Transaction

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02.14.2020

The Long View: Carlton Fields is a One-Stop Shop for Companies Looking to Capitalize on Growth Markets

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09.26.2019

Carlton Fields' Los Angeles Office Expands Its Transactional Practice

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# Recognition

- *The Best Lawyers in America*, Corporate Law, Real Estate Law (2003–2024)
- *Who's Who in the World* (2014)
- *Chambers USA*, REITs (2007–2010)

# Speaking Engagements

- Integrity Marketing Group LLC Compliance Summit (2023)
- “Closing the Border Due to COVID-19, Reality, Economic Implications for United States and Mexico,” United States-Mexico Chamber of Commerce California Regional Chapter (March 30, 2020)
- “COVID-19 Roundtable on US-MX-Asia Business Implications,” United States-Mexico Chamber of Commerce California Regional Chapter (March 12, 2020)

## Credentials

### Education

- Washington University in St. Louis School of Law (J.D., 1982)
- Duke University (A.B., 1972)

### Bar Admissions

- California
- Missouri

## Background

- Partner, Thompson Coburn LLP, Los Angeles, CA (2018–2019)
- Partner, Fox Rothschild LLP, Los Angeles, CA (2016–2018)
- Of Counsel, Mitchell Silberberg & Knupp LLP, Los Angeles, CA (2013–2016)
- Managing Director and General Counsel, Encore Asia Ltd, Hong Kong, Shanghai, and Beijing, China (2012–2013)
- Vice President- Executive Committee, Council of Governors, Asia Pacific Real Estate Association (2008–2013)
- Managing Partner – Asia, Locke Lord Bissell & Liddell (HK) LLP, Hong Kong (2010–2012)
- Partner and Co-Chair, Global Real Estate Capital Markets Practice, DLA Piper, USA and Hong Kong (2006–2010)
- Associate Member Board of Governors, NAREIT (2002–2010)